



XCAVATE
WHERE NO LEAD GOES UNTURNED



Commercial Development

✓ We Know the Marketplace

In the Commercial Development market, as in all facets of life, knowledge is power. The Xcavate team gathers the most pertinent news, events, and trends in the Commercial Development marketplace by staying up to date with **current publications**, such as:



- ICIS Chemical Business
- Chemical Week
- Happi
- Selling Power

✓ We Network

We keep our network of contacts viable and fresh by regularly visiting and networking with tradeshows and associations that Commercial Development professionals network through, such as:



- Commercial Development and Marketing Assoc.
- Industrial Research Institute
- SCC
- CDMA Meetings

✓ We Build Relationships

Through networking, research, and providing consistently excellent service, we have developed relationships with exceptional performers at many of the companies that are the key players in the Commercial Development marketplace, including:



- Dow Chemical
- Sony
- Pfizer
- SC Johnson

✓ We Deliver

With over 15 years of combined successful information research experience and a client list that crosses a broad range of industries and covers the globe, we are confident we can help you find whatever it is you need.