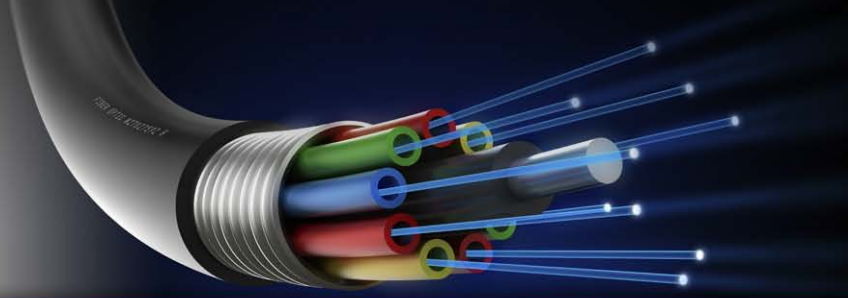




**XCAVATE**  
WHERE NO LEAD GOES UNTURNED



## Telecommunication

### ✓ We Know the Marketplace

In the Telecommunication market, as in all facets of life, knowledge is power. The Xcavate team gathers the most pertinent news, events, and trends in the Telecommunication marketplace by staying up to date with **current publications**, such as:



- **Communications Technology**
- **Capacity Magazine**
- **Wireless Week**
- **Via Satellite**

### ✓ We Network

We keep our network of contacts viable and fresh by regularly visiting and networking with tradeshows and associations that Telecommunication professionals network through, such as:



- **Cellular Telecommunications & Internet Association**
- **Telecommunications Industry Association**
- **TIA Industry Summit**
- **CTIA wireless**

### ✓ We Build Relationships

Through networking, research, and providing consistently excellent service, we have developed relationships with exceptional performers at many of the companies that are the key players in the Telecommunication marketplace, including:



- **Charter Communications Inc.**
- **ADC Telecommunications**
- **Corning Incorporated**
- **Ciena Corporation**

### ✓ We Deliver

With over 15 years of combined successful information research experience and a client list that crosses a broad range of industries and covers the globe, we are confident we can help you find whatever it is you need.