



XCAVATE®
WHERE NO LEAD GOES UNTURNED



Sales

✓ We Know the Marketplace

In the Sales market, as in all facets of life, knowledge is power. The Xcavate team gathers the most pertinent news, events, and trends in the Sales marketplace by staying up to date with **current publications**, such as:



- ICIS Chemical Business
- Selling Power
- Chemical Week
- Happi

✓ We Network

We keep our network of contacts viable and fresh by regularly visiting and networking with tradeshows and associations that Sales professionals network through, such as:



- National Association of Chemical Distribution
- South African Chemical Institute
- Informex
- SCC Suppliers Day

✓ We Build Relationships

Through networking, research, and providing consistently excellent service, we have developed relationships with exceptional performers at many of the companies that are the key players in the Sales marketplace, including:



- AkzoNobel
- Imerys
- Dow Chemical
- Aquea Scientific

✓ We Deliver

With over 15 years of combined successful information research experience and a client list that crosses a broad range of industries and covers the globe, we are confident we can help you find whatever it is you need.

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