



**XCAVATE**  
WHERE NO LEAD GOES UNTURNED



## Medical Equipment

### ✓ We Know the Marketplace

In the Medical Equipment market, as in all facets of life, knowledge is power. The Xcavate team gathers the most pertinent news, events, and trends in the Medical Equipment marketplace by staying up to date with **current publications**, such as:



- Medical Executive
- Medical Design Technology
- Surgical Products
- Medical Insight

### ✓ We Network

We keep our network of contacts viable and fresh by regularly visiting and networking with tradeshows and associations that Medical Equipment professionals network through, such as:



- Medical Equipment & Technology Association
- Medical Equipment Supplier Association (Mesa)
- World Generic Medicines Congress
- EMS Today

### ✓ We Build Relationships

Through networking, research, and providing consistently excellent service, we have developed relationships with exceptional performers at many of the companies that are the key players in the Medical Equipment marketplace, including:



- Cardinal Health, Inc.
- St. Jude Medical, Inc
- Philips Medical
- Maquet

### ✓ We Deliver

With over 15 years of combined successful information research experience and a client list that crosses a broad range of industries and covers the globe, we are confident we can help you find whatever it is you need.