



**XCAVATE**  
WHERE NO LEAD GOES UNTURNED



## Medical Devices

### ✓ We Know the Marketplace

In the Medical Devices market, as in all facets of life, knowledge is power. The Xcavate team gathers the most pertinent news, events, and trends in the Medical Devices marketplace by staying up to date with **current publications**, such as:



- **Medical Device & Diagnostic Industry**
- **Medical Product Manufacturing News**
- **Medical Design Technology**
- **OrthoTec Magazine**

### ✓ We Network

We keep our network of contacts viable and fresh by regularly visiting and networking with tradeshows and associations that Medical Devices professionals network through, such as:



- **Association of Medical Diagnostics Manufacturers**
- **Medical Device Manufacturers Association**
- **Design of Medical Devices Conference**
- **Medical Design & Manufacturing**

### ✓ We Build Relationships

Through networking, research, and providing consistently excellent service, we have developed relationships with exceptional performers at many of the companies that are the key players in the Medical Devices marketplace, including:



- **Baxter International**
- **Johnson & Johnson**
- **Becton Dickenson**
- **Boston Scientific**

### ✓ We Deliver

With over 15 years of combined successful information research experience and a client list that crosses a broad range of industries and covers the globe, we are confident we can help you find whatever it is you need.